

story could be written up on it. I usually lead the way and said in a clear voice "The Woman's Journal, all about Suffrage 5¢" Next girl: "This week's Suffrage newspaper only 5¢" Next: "Have you this week's Woman's Journal, only 5¢" Next: "Surely you need the latest Suffrage news. The Woman's Journal only 5¢."

By the time the folks had run the length of the line they knew that a Suffrage paper was being sold. We only sold 50 papers in three hours, but it did some talking. Many men said, "Why not stay at home (the newest logic?) and try nice quiet means to get your vote?" y.H.B.'s reply: "Women have tried that way for over 60 years and it did not work. Then look at this fine method of advertising. It would be worth several thousand dollars to any business." "Oh," replies man's logic, "I never thought of that." We were able to get many good thrusts home.

While in Newark yesterday I met a newspaper friend who took 25 to put on a newsstand to see what would come of it. Tomorrow I am going to Brooklyn and to Newark to speak to a Junior Suff. League to "thuse" them on this proposition.