

THE OFFICIAL ORGAN OF THE NATIONAL AMERICAN WOMAN SUFFRAGE ASSOCIATION

## THE WOMAN'S JOURNAL

585 BOYLSTON STREET BOSTON, MASSACHUSETTS  
TELEPHONE - BACK BAY 4717

EDITOR-IN-CHIEF  
ALICE STONE BLACKWELL

BUSINESS MANAGER  
AGNES E. RYAN

October 4, 1913

Miss Elizabeth Freeman  
269 West 12 th St.  
New York City

Dear Miss Freeman:

Your letter of October 1 has come. I am sorry about the watches. I cannot help hoping they will show up; I mean the original ones. The others which you said were coming have not arrived.

I think I am leaving for Chicago Monday. I do not know whether I shall be able to get a check to you before I leave or not. If I don't I will have to do it while I am gone.

I have been wanting to get a letter off to you regarding the New York State Convention. I think you sent a message through Miss MacKenzie. Of course, I would like you to represent the Journal there if representation is possible.

Now, regarding future work, you know I really want you very much to work for the Journal. I want Journals sold in New York State and especially in New York City. Elsie MacKenzie is certainly making good on sales here and New York is away ahead of us for responding to that kind of thing. I wrote it up in the Journal this week on the eighth page. She takes in \$4.00 a day when she works six hours. Of course, she is working on the parade and only gives part time to selling but she certainly does 'deliver the goods.'

Now I am perfectly sure you can do as well and better in fact in New York. Can't you sell 100 Journals a day if you sell six hours each day? You could I mean, can't you be responsible for the sale of 100 Journals every day? You could sell as a steady thing