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at a regular pitch and have others sell an hour a day or an hour a week having quite a large Journal corps. If you could do that you could bring in cash for \$30.00 a week. If you could do that I can pay \$20.00 a week. That amounts to \$80.00 a month as a steady thing. Then perhaps you could speak once a week where you get paid for it. You ought not get less than \$5.00 for a speech and if you spoke four times a month it would be \$20.00 which would make \$100.00 per month.

I believe you can do it. Will you try? Of course we wouldn't make anything except circulation out of it but I would very much like you to do it for I want you connected with the Woman's Journal and I want circulation. We have cancelled the order to the Y.H.B.C's. I hope, however, that a new order will be given for the papers soon. Do let me know whether you can take up the proposition or not.

I had a letter from Ithaca asking me to stop there on my way West to speak. I have told them I can stop there on my way back if they make it financially worth while. Are there other places in New York State where you think they would like to have me speak? And, where you think I could raise money for the Journal? Let me know, addressing me at the office and mail of this sort will be forwarded.

Yours as ever,

AER/SEH